

# 6 STEPS TO GUARANTEED FUEL SUPPLY

**nCS**  
FUEL

## Military Proven – Commercially Ready

We don't just supply and deliver fuel – we manage the complete fuel process. From negotiating the best refinery price through transportation and storage until it is delivered to you on time and on specification.







# 1

## FUEL ACQUISITION

### Global buying power and an intimate understanding of fuel logistics

We are global. Sometimes a local provider has everything you need and sometimes you may need to source your fuel internationally. We have access to over 8,000 suppliers globally and can ensure you not only get best value for money but also the best quality product available. As part of our planning process, we also consider secondary sources just in case our primary supply chain cannot support the operation. This means that you never have to worry about fuel supply.

We are a Fortune 100 company and therefore can offer complete financing solution. There is no need for you to outlay \$,000s in working capital. We can do it all. We can even offer fixed price solutions so you can accurately calculate your operational expenditure. No nasty surprises if the price of fuel suddenly increases.

### DID YOU KNOW?

\$US133 billion worth of fuel is stolen, adulterated or defrauded from legitimate oil and gas companies every year.



# 2

## TRANSPORTATION

### Strict control measures so that you get what you pay for

We are experts in Multi-Modal and Inter-Modal transportation solutions. We currently move product around the world by road, rail, ship, air, and pipeline. We have developed our supply systems in the harshest environments in the world so our focus is always on safety, security, and product visibility.

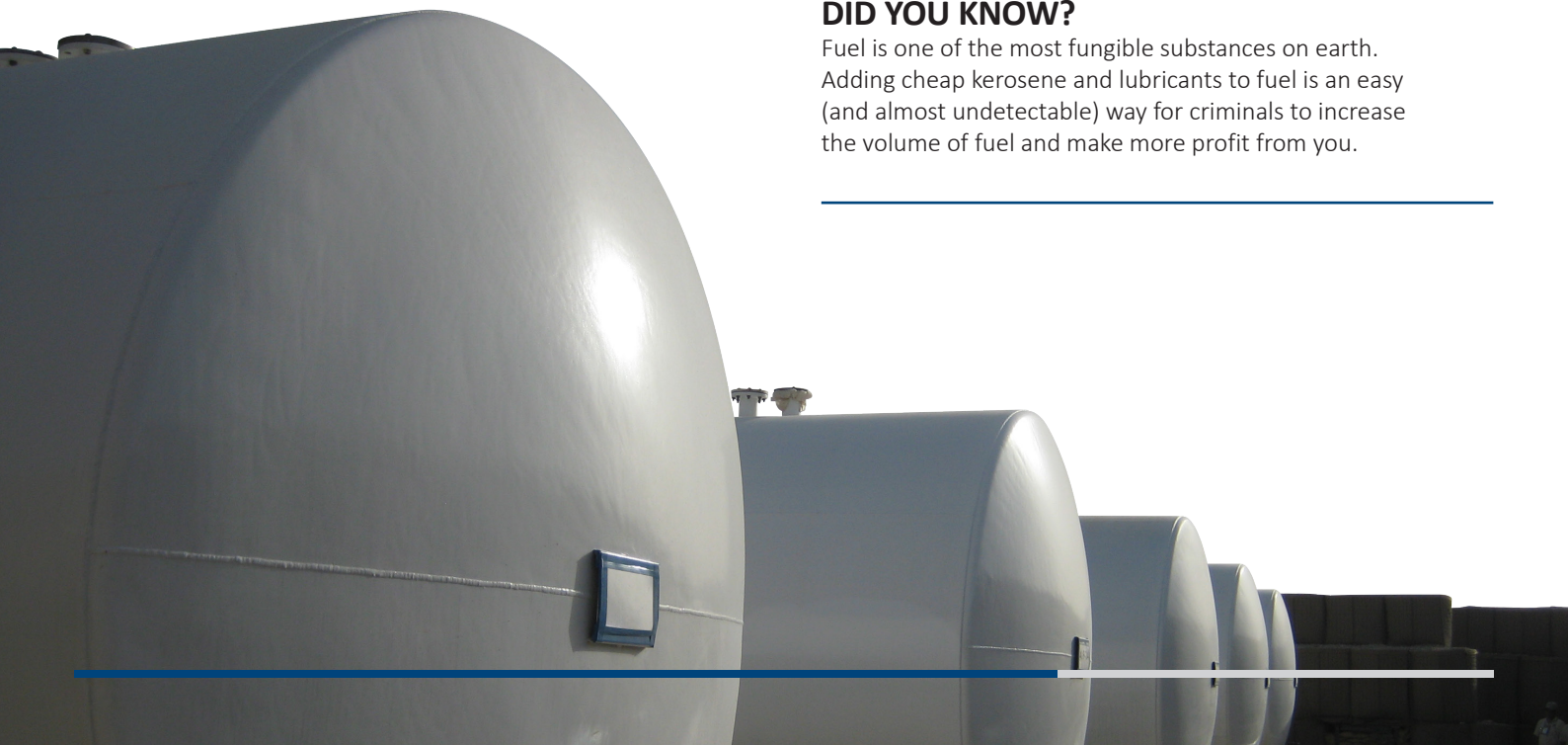
The greatest risk of fuel loss or contamination is during transportation. This is because it is when you have the least control over your product. Our comprehensive processes mitigate this risk through a series of strict control measures. This includes:

- Unique physical seals attached to every outlet of the transport vessel
- Pre and post testing of the product.
- GPS tracking systems for in-transit visibility
- Automatic tank gauging – we can see if the volume changes at any time
- Fully vetted transporters who agree to strict guidelines and operating procedures.

Our standard operating procedures have been tested in the most corrupt and challenging regions in the world and we continue to improve our systems every day.

### DID YOU KNOW?

Fuel is one of the most fungible substances on earth. Adding cheap kerosene and lubricants to fuel is an easy (and almost undetectable) way for criminals to increase the volume of fuel and make more profit from you.





## FUEL STORAGE

**We are experts in bulk fuel storage with over 85m litres managed in remote environments**

Efficient and robust storage procedures are a critical element to successful fuel management. Failure to apply strict control measures will almost certainly result in lost, stolen, or contaminated fuel.

Every single truck that arrives at an NCS managed storage facility is inspected before any fuel is authorised for download. Every truck arriving at the storage location is equipped with tamper-proof identification tags at each fuel access point. We check that every serial number matches and that there is no evidence of tampering. If all tags are accounted for, we may then take a fuel sample for testing. This is critical as it would be catastrophic if we introduced contaminated fuel into your existing supplies.

How long your fuel stays in your bulk storage facility will depend on many factors, such as: how many days of supply is optimal for your operation, the reliability of the supply source and road network, and the capacity to cope with surges in demand. Whether it is 7-days or an entire season, it is important that the facilities and equipment is maintained in top condition and that the fuel is managed to industry standards. Our sophisticated inventory management system also makes sure that every drop is visible and accounted for while it sits in storage.

Before we distribute fuel around your site, we inspect every vehicle to ensure that it is clean and suitable for tasking. When you are ready for a fuel delivery, we will use our temperature-adjusted digital meters to load the delivery vehicle. We can also conduct a final test to make sure that the fuel still meets the critical specifications before the vehicle is allowed to leave the facility. This way you know that you are getting what you paid for.

By the way – everything we do is transparent and can be monitored by your team. We invite you to inspect our systems at any time.

### DID YOU KNOW?

Fuel has a shelf-life and quality can change while in storage. Poorly managed fuel can cause increases in engine emissions and pollution and decrease engine life.



## DISTRIBUTION AND DELIVERY

**We monitor your consumption so you don't have to. We anticipate your needs through our 'push' method**

We are ready when you are. The key is our flexibility, agility and sensitivity to sudden changes in operational tempo. We are proactive, not reactive. So that you know what is happening we provide visibility in every aspect of the service. We can establish static service stations for vehicles that can easily move around your site and provide a delivery service to those vehicles and equipment that have reduced or no mobility. We can provide pre-emptive services for your power generation system – we monitor and maintain supply so that you have lights and power 24/7. We can also offer our own distribution fleet to further reduce your risk.

### DID YOU KNOW?

'The Last Mile' of your delivery service is often the most corrupt. This is where opportunists may redirect fuel from its intended recipient.





## INFRASTRUCTURE AND EQUIPMENT MAINTENANCE

### A critical element of guaranteed fuel quality

Even the best quality fuel is threatened by poorly maintained storage infrastructure and transportation equipment. Part of our overall plan includes a maintenance program that ensures you will never have a fuel quality issue. This includes tank cleaning, equipment maintenance programs and meter calibration. A cyclical program is developed in consultation with your team to ensure that any potential downtime does not impact your operations. This important process provides you with the confidence that you have assured continuity of service.

### DID YOU KNOW?

Dirty or poor quality fuel is the most significant contributor to early filter and injector failure.



## PRODUCT ASSURANCE AND INVENTORY MANAGEMENT

### Fuel testing programs and a sophisticated automatic fuel management system

Continuous testing is a key element for ensuring a reliable fuel supply program and is a service which very few companies can offer. From the very first time we take ownership of the product until it is finally delivered to your equipment or vehicles, we monitor the quality of the fuel to ensure that it always remains within the parameters of the standard you demand. Depending on your requirement, we are able to conduct every test required to confirm that the fuel meets the industry standard. Generally we would recommend only testing for those elements that are prone to degradation or elements that can indicate evidence of fuel tampering. Of course, if necessary, we can always arrange to send a sample to an independent third-party laboratory.

We utilise our own in-house automated fuel management system that can show every aspect of the fuel supply chain. Simply log in to our system from anywhere in the world and you will instantly know how much fuel is in transit, what your on-site stock holdings are, and even see how much fuel every single vehicle and piece of equipment has drawn.

### DID YOU KNOW?

A robust and continuous testing regime is the most effective way of ensuring that your fuel actually meets the standard that you originally purchased.



# YOUR INSURANCE POLICY

We recognise that every site has its own unique requirements therefore we will always conduct a comprehensive service analysis that ensures you get exactly the service that you need. Our systems are modular and scalable so we can nearly always have a ready-to-go solution that fits your needs.

From the first day of your operation until the very last – we are alongside ensuring that

your equipment is operating to its maximum capacity. Our experience in supporting military operations means that we are very experienced in quickly reacting to short-notice requirements, often under the most extreme conditions. You can trust us to deliver what we promise, when we promise.

The true benefit of this comprehensive service is that you are free to concentrate on your

core business, not get bogged down in logistics problems. We carry the burden for you. We provide every aspect of your fuel requirement and keep you informed with the information that matters. You will have access to all data so you can challenge us if you see something that doesn't look right. Best of all, you only pay for fuel that is physically consumed. All losses in the supply chain are our problem.

## YOUR KEY BENEFITS

### QUALITY

Stringent QC measures  
ISO 9001:2015  
Quality Management  
ISO 14001:2015 Environmental  
ISO 45001:2018 OHSAS  
ISO 17025:2005  
Laboratory Testing  
ISO 37001:2016 Anti-Bribery

### FINANCIAL

Minimal CAPEX requirement  
Minimal OPEX requirement  
Credit available  
Hedging available  
Pay As You Use Service




### ENVIRONMENT

Spill Containment  
Remedial Assessments  
HSSE  
Tank Cleaning  
Waste Disposal  
Fuel Polishing

### RISK

Minimal In-House Management  
No Specialist Overheads  
No Theft Burden  
No Risk to Equipment

## GLOBAL STRENGTH - LOCAL PRESENCE

AVIATION	LAND	MARINE
<div>7.9 Billion GALLONS</div> <div>3.000 AIRPORTS</div> <div></div> <div>15.000 CUSTOMERS</div> <div>3.2+ Million TRANSACTIONS</div>	<div>5.9 Billion GALLONS</div> <div>1.000 LOCATIONS</div> <div></div> <div>2.000 CUSTOMERS</div> <div>1.7+ Million TRANSACTIONS</div>	<div>7 Billion GALLONS</div> <div>1.200 SEAPORTS</div> <div></div> <div>2.000 CUSTOMERS</div> <div>56.000+ TRANSACTIONS</div>



**190 Countries**  
OPERATIONAL



**150 Countries**  
WORLDWIDE



**5000+**  
GLOBAL PROFESSIONALS



**50+**  
FUEL PRODUCTS



**1984**  
WFSCORP FOUNDED



**\$33.7 Billion**  
2017 REVENUE



**21 Billion**  
GALLONS OF FUEL



**1 Million**  
BARRELS PER DAY



---

# WHY WE ARE DIFFERENT

---

## QUALITY GUARANTEE

We guarantee that you get what you pay for because we comply with all major world standards and practices. You can see the test results every step of the way because we can establish fuel testing laboratories at your location. This ensures that you have absolute confidence in your fuel quality. We conduct around 5,000 fuel tests every year and are internationally certified to:

ISO9001:2015 (Quality),  
ISO14001:2015 (Environment)  
ISO45001:2017(OHSAS),  
ISO17025:2005 (Lab/Test), and  
ISO37001:2016 (Anti-Bribery).



## TRANSPARENT FUEL MANAGEMENT

You see everything we see – nothing is hidden. We believe it is important that you know where your fuel is within the supply chain. From procurement at the refinery through transportation to bulk storage at

your site. You can see your supply chain from start to end. We closely manage every aspect your immediate requirements so if you are ramping up your operations you are assured that the fuel will be there when you need it. By the way, we use a fully integrated ERP system that provides real-time tracking of deliveries.

## REDUCED RISK AND WORKING CAPITAL

Fuel is expensive and can tie up a lot of your working capital. NCS can carry the burden and take full responsibility for the procurement and storage of your product. The added benefit is that we carry the liability. There is no need to worry about managing large quantities of fuel that is sitting in reserve. No concerns about contamination, natural losses, theft or corruption. You only pay when you use it and we will deliver it right into your equipment – be it vehicles, generators or specialist mining equipment.

## FIXED PRICE SOLUTIONS

Your prices can be fixed at the beginning of our relationship so there are no sudden price

hikes when you least expect it. We can either lock in guaranteed rates which means you know exactly what your operational costs will be for a set period or we can fix our rate to internationally recognised benchmarks. This is known as a fixed firm price with economic adjustment. It means that our price to you only changes in accordance with the market price of fuel. Either way – you reap the benefits.

## CHALLENGING ENVIRONMENT EXPERTS

No matter how remote or difficult your working environment is – we can help. We specialise in providing first-world fuel services into the most difficult locations in the world. Our team has a combined experience of over 1,000 years in difficult operating environments and our operational procedures are 100% scalable so we can quickly establish new operations using tried and tested methods. As a subsidiary of World Fuel Services Corporation we are able to draw on our global resources to guarantee quality product anywhere in the world.

---

## ABOUT US

---

NCS Fuel specialises in the supply of fuel products and related services to support remote site operations, peacekeeping missions and expeditionary operations in demanding environments. We deliver comprehensive end-to-end fuel management and logistics services with every aspect tailored to your individual needs. We leverage a strong skills base originally developed to support military customers and our team provides over 1,000 years of remote-site experience, guaranteeing workable and efficient solutions.

NCS Fuel is a subsidiary of World Fuel Services, a global leader in fuel logistics specialising in the marketing, sale and distribution of marine, aviation and land fuel and related services. We are able to draw on these considerable resources to provide our customers with high-quality fuel services anywhere in the world. We maintain key relationships with specialist equipment manufacturers to ensure a rapid response to any requirement and we apply the most stringent standards to all fuel and specialist equipment procurement.

As an all-inclusive provider we are capable of providing customised technical services in accordance with the most recent international standards. This includes quality assurance programs, comprehensive fuel testing, equipment calibration, fuel training and other HSSE services. In addition, we offer a comprehensive Fuel Management System, which automates key data collection enabling real-time visibility of operations.

**Our comprehensive approach is military proven and commercially ready.**

---

## CONTACT INFORMATION:

NCS London Office  
62 Buckingham Gate  
London SW1E 6AJ  
United Kingdom

Tel: +44 (0) 207 808 5000  
Email: [sales@ncsfuel.com](mailto:sales@ncsfuel.com)  
Web: [www.ncsfuel.com](http://www.ncsfuel.com)



A division of  
World Fuel  
Services, Inc.